

**SHINING A LIGHT ON THE.....
Man GLG Undervalued Assets Fund**

AT A GLANCE

| Investment Objective | |
|---|--|
| The objective of the Fund is to achieve long-term capital growth. | |

| | |
|----------------------------|---|
| Inception Date | 15 th November 2013 |
| Fund Factsheet Link | http://www.morningstar.co.uk/uk/funds/snaps/hot/snapshot.aspx?id=F00000QU2P |

| Management | |
|---------------------|--------------------------------|
| Manager Name | Start Date |
| Henry Dixon | 15 th November 2013 |
| Jack Barrat | 22 nd May 2014 |

| Investment Style Details | |
|---------------------------------|--------------------|
| Equity Style | |
| Market Capitalisation | % of Equity |
| Giant | 28.25% |
| Large | 18.67% |
| Medium | 11.99% |
| Small | 29.18% |
| Micro | 11.91% |

| Top 10 Holdings | | |
|----------------------------------|--------------------|--------------------|
| Total number of holdings | 70 | |
| Assets in Top 10 Holdings | 28.08% | |
| Name | Sector | % of Assets |
| Royal Dutch Shell PLC B | Energy | 3.72% |
| Chr. Hansen Holding A/S | Basic Materials | 6.97% |
| Ferrari NV | Consumer Cyclical | 5.76% |
| ASML Holding NV | Technology | 5.61% |
| Carnival Corp | Consumer Cyclical | 4.64% |
| Partners Group Holding AG | Financial Services | 4.60% |
| Essilorluxottica | Healthcare | 4.56% |
| Assa Abloy AB B | Industrials | 4.27% |
| Delivery Hero SE | Technology | 4.20% |
| Aena SME SA | Healthcare | 2.34% |

| Volatility Measurements | |
|-----------------------------------|--------|
| 3-Yr Std Dev (volatility) | 11.10% |
| 3-Yr Mean Return (average) | 9.96% |

LWM Consultants Ltd

FUND PERFORMANCE

Performance from 15th November 2013 to 31st October 2018:

| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|--|-------|-------|--------|--------|--------|--------|
| Man GLG Undervalued Assets Fund | 5.00% | 3.88% | 10.31% | 5.32% | 30.29% | -5.60% |
| Lyxor FTSE All Share ETF | 1.75% | 0.93% | 1.08% | 15.44% | 11.64% | -3.25% |

Performance over 12 months, 3 years and since launch:

| | 1 year | 3 years | Since launch |
|--|--------|---------|--------------|
| Man GLG Undervalued Assets Fund | -2.58% | 30.63% | 55.87% |
| Lyxor FTSE All Share ETF | -1.76% | 24.68% | 29.42% |

You should note that past performance is not a reliable indicator of future returns and the value of your investments can fall as well as rise. The total return reflects performance without sales charges or the effects of taxation, but is adjusted to reflect all on-going fund expenses and assumes reinvestment of dividends and capital gains. If adjusted for sales charges and the effects of taxation, the performance quoted would be reduced.

UPDATE....

The fund tends to invest in two types of companies: those where their share price is below what their assets and liabilities suggest it should be, and those that have had their profit and revenue underestimated. In some respects, this might be considered a value fund, but it does this with a quality bias. Currently the fund is a mix of companies where the market is under valuing the profit stream, or the assets or the returns. It is by investing in these types of companies that Henry and Jack believe they can deliver strong long term returns for investors.

Much of the discussion centred around why now is a time to consider investing and how recent volatility has produced opportunities for the fund. As a general overview Henry explained there has been growth this year but the markets are not reflecting this. Because of this there have been winners and losers. Company specific losers have been the likes of Just Eat, BT, Rolls Royce and SSE.

One of the reasons behind this is rising bond yields are making markets nervous because this is putting pressure on stretched balanced sheets. This year we have seen a significant de-rating in market values, the first part was in January and then from May onwards. The multiples in the market have come down to around 11x producing some significant opportunities. At the same time some companies are cheap compared to international peers, examples would be IAG vs Delta and BAT vs Philip Morris.

In terms of UK Plc Henry remains positive. There are a record number of job vacancies in the UK although he added that this could be due to the fact that low interest rates are forcing people back into the workforce. Within the bank system there are more deposits than lending, and in terms of tax receipts these are at a level seen in early 2000, creating a surplus. Expectations for growth are low and often when this happens the actual returns are much higher.

LWM Consultants Ltd

In summary, Henry feels that the correction might be overdone, and this has opened up opportunities for the fund. If his thesis is correct, then the fund is well positioned to benefit from a positive correct in the market. Although the fund is fairly new with GLG, he ran the same strategy at Matterley, a company he founded and prior to that he ran money at New Star and the Family Charities Ethical Trust. It is worth adding as we do with all UK Funds, this is a crowded space and the performance although ahead of the benchmark might not be at the top. However, it is worth considering the style against other funds and whether the opportunities are there moving forward.

The source of information in this note has been provided by Man GLG and is correct as at October 2018. These are notes from meeting the fund manager or representative and should not be seen as a recommendation to purchase any fund mentioned. Any reference to shares is not a recommendation to buy or sell. Should you wish to make a decision based on these notes we cannot take responsibility for this and you should carry out your own research before making a decision. We would also recommend that you receive advice before following up on any decision.