LWM FUND SPOTLIGHT MORGAN STANLEY GLOBAL BRANDS FUND

INVESTMENT OBJECTIVE

The objective of the Fund is to provide long-term capital appreciation through investment primarily in equity securities issued world-wide.

INCEPTION DATE	3 rd February 2003
FUND FACTSHEET	https://www.trustnet.com/factsheets/o/m525/m
	organ-stanley-global-brands

MANAGEMENT	
Manager Name	Start Date
Bruno Paulson	22 nd June 2009
Marcus Watson	22 nd June 2009
Vladimir Demine	22 nd June 2009

RATIO DATA (3-years)

Alpha	Beta	Max Drawdown	Max Gain	Max Loss	Negative Periods	Positive Periods	J
0.16	0.90	-13.30	11.18	-8.56	66	90	6.80

OTHER DATA

Benchmark	MSCI ACWI
Fund Size	£1,187.7 million
Fees	0.90%

BULL POINTS (PRO)	BEAR POINTS (CONS)
Strong long term track record.	Mixed recent performance.
Simple strategy focused on high quality companies	
companies.Long term holders.	
Low levels of volatility.	

FUND PERFORMANCE

Performance from 3rd February 2003 – 31st May 2023





A - Morgan Stanley - Global Brands Inst Acc in GB [988.53%]
B - MSCI ACWI TR in GB [583.16%]

03/02/2003 - 31/05/2023 Data from FE fundinfo2023

Cumulative Performance (GBP)					
	3 Months	6 Months	1 Year	3 Years	5 Years
Fund	0.18%	2.24%	2.35%	22.29%	63.75%
Sector	-0.42%	4.85%	3.75%	23.59%	38.23%
Relative to Sector	0.60%	-2.49%	-1.35%	-1.05%	18.46%
Rank in Sector	159 / 364	280 / 361	218 / 354	155 / 281	16 / 241
- 10 "	_		-	3	
Fund Quartile	2	4	3	3	1
Fund Quartile Performance by Cale			3	3	
			2021	2020	2019
	endar Year in (GBP)	_		
Performance by Calo	endar Year in (GBP) 2022	2021	2020	2019
Performance by Cale	endar Year in (YTD 2.40%	GBP) 2022 -7.41%	2021 24.00%	2020 9.18%	2019 25.39%
Performance by Cale Fund Sector	YTD 2.40% 5.43%	2022 -7.41% -11.37%	2021 24.00% 16.90%	2020 9.18% 13.80%	2019 25.39% 21.20%

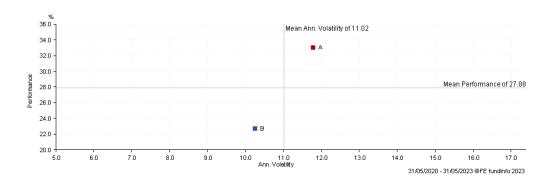
Discrete Annual Performance to Last Quarter End (GBP)					
	0-12m	12m-24r	n 24m-36m	36m-48n	1 48m-60m
Fund	0.14%	16.25%	17.95%	4.67%	22.88%
Sector	-3.55%	7.74%	38.23%	-5.60%	8.27%
Relative to Sector	3.82%	7.89%	-14.68%	10.88%	13.49%
Rank in Sector	61 / 346	28 / 309	268 / 276	17 / 253	4 / 236
Fund Quartile	1	1	4	1	1
Fund Price Moveme	nt (GBP)				Ē
12 Month High 142.	92 (Pounds	Sterling)	12 Month Low	123.88 (Po	unds Sterling
Annualised Ratios O	ver 36 Mont	ths			ſ
	Alpha	a Beta	Sharpe	r ²	Volatility
Fund	1.18	0.75	0.35	0.65	10.25
Fund Quartile	2	4	3	4	1

Please note that past performance is not a reliable indicator of future returns, and the value of your investments can fall as well as rise. The total return reflects performance without sales charges or the effects of taxation but is adjusted to reflect all on-going fund expenses and assumes reinvestment of dividends and capital gains. If adjusted for sales charges and the effects of taxation, the performance quoted would be reduced.

Morgan Stanley Global Brands Fund – June 2023

VOLATILITY / RISK SCORE

Pricing Spread: Bid-Bid . Currency: Pounds Sterling



Key	Name	Performance	Annualised Volatility
A	MSCI ACWI TR in GB	33.02	11.78
D	Marsan Stanlay, Global Brands Inst Again GB	22.72	10.26



MARKET CAP

Avg Market Cap	Category Avg Ma	rket Cap	Index Avg Market Cap	
118.19 Bil	148.49 Bil		104.87 Bil	
Size	Investment %	Cat. Average %		Index %
Giant	39.19	81.75		45.79
Large	49.30	29.32		36.97
Mid	9.43	24.32		16.88
Small	0.00	2.12		0.25
Micro	0.00	0.09		0.00

Morgan Stanley Global Brands Fund - June 2023

STYLE MEASURES

Value & Growth Measures	Investment	Cat. Average	Index
Price/Earnings	23.18	17.17	15.89
Price/Book	4.94	2.77	2.31
Price/Sales	4.24	1.75	1.57
Price/Cash Flow	17.93	10.38	9.30
Dividend Yield %	1.72	2.23	2.59
Long-Term Earnings %	9.96	10.23	10.22
Historical Earnings %	9.17	14.68	16.36
Sales Growth %	9.14	10.24	10.96
Cash-Flow Growth %	0.71	5.94	8.61
Book-Value Growth %	9.09	6.77	6.57

Investment as of 30 Apr 2023 | Category: Global Large-Cap Blend Equity as of 30 Apr 2023 | Index: Morningstar Gbl TME GR USD as of 31 May 2023 | Data is based on the long position of the equity holdings.

SECTOR WEIGHTING



GEOGRAPHIC WEIGHTING

Exposure Sector Region Coun	try vs. Category V	
Country United States	■ Investment % 72.58	I Category % 62.94
United Kingdom	9.50	5.95
France	7.98	4.30
Germany	6.28	2.74
Netherlands	2.98	2.21
Italy	0.68	0.52

Morgan Stanley Global Brands Fund – June 2023

HOLDINGS

Top 10 Holdings as at April 30, 2023					
Rank	Change	Name	%	Sector Ranking*	
1	•	MICROSOFT CORP	9.31	n/a	
2	-	PHILIP MORRIS INTERNATIONAL INC.	6.81	n/a	
3	-	RECKITT BENCKISER GROUP PLC	6.21	n/a	
4	•	SAP SE	6.08	n/a	
5	-	VISA INC.	5.58	n/a	
6	A	ACCENTURE PLC	4.59	n/a	
7		DANAHER CORPORATION	4.55	n/a	
8	-	THERMO FISHER SCIENTIFIC INC.	4.25	n/a	
9	•	INTERCONTINENTAL EXCHANGE INC	3.80	n/a	
10	•	ABBOTT LABORATORIES	3.62	n/a	
Total			54.80		



^{*} This is the holding ranking within the fund sector composite portfolio (calculated from all available concurrent

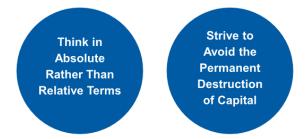
LWM FUND ANALYSIS

The slide below really sums up what the team is looking to achieve through this strategy.

The Key to Compounding Wealth

RULE 1: DON'T LOSE MONEY RULE 2: DON'T FORGET RULE 1

- Benjamin Graham



Fundamentally, the strategy is searching for the very best companies in the world. They are looking to hold these for the long-term and therefore enabling returns to compound over time.

This is a "sleep easy" strategy where investors should feel comfortable that they are holding high quality companies and management. Equally they want to purchase shares at the right price.



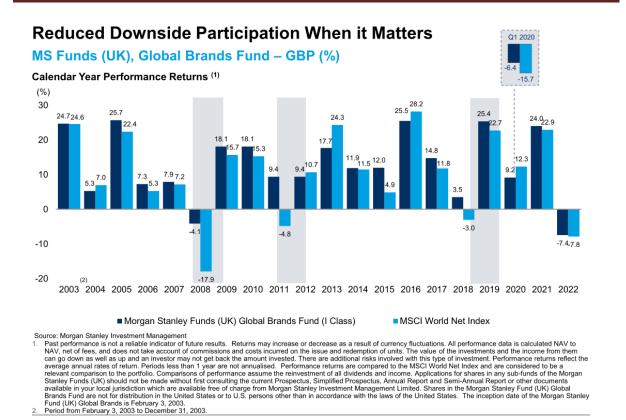
There will not be a large change in holdings over the year.

Portfolio Turnover	Major Transactions: January 01, 2023 to March 31, 2023			
Q1:7.21%	INITIAL PURCHASES	ADDITIONS	REDUCTIONS	FINAL SALES
	Aon	Pernod Ricard	Baxter Int'l	Estee Lauder
	CDW	Microsoft ¹	Microsoft ¹	Fidelity National Information Services
	Arthur J Gallagher		Visa	
			LVMH	
			Nike	

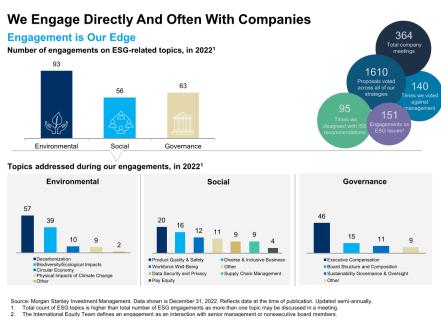
For example, with Nike they have reduced the position to reflect supply chain issues. They added to Microsoft but as the price went up they reduced the exposure on valuation risk. CDW is a new holding which provides services and software to small and mid-cap businesses in the US.

We discussed China. They prefer to have indirect exposure through high quality firms as they can't get the same levels of diversification and governance across not only China, but also emerging markets.

The other aspect to protecting and growing assets is the downside risk. If they select the right companies, then in down markets this should outperform. When the markets are exuberant this tends to underperform but the argument is that over time this will deliver the longer term returns. They compare the style to the tortoise and the hare.



As part of the mandate to grow and protect assets, they are active in engagement with companies. They argue that due to their size and the long-term nature of their holding investments, this helps them to engage. They also believe that engagement should not be for engagement's sake. An example they used was on how one company conducted clinical trails to push for a more diversified group of people.



Morgan Stanley Global Brands Fund - June 2023

Some specific examples of companies they have engaged with include:

L'Oreal – Biodiversity, living wage and ESG reporting
RELX – executive pay
SAP – Diversity, equity and inclusion and ESG opportunities

In summary, this is a strategy that focuses on high quality companies which should, over time, deliver outperformance. There will be periods of underperformance but the key is that the team look to grow returns over time and therefore the outperformance comes over the long term. In periods of stock market volatility, this looks to protect on the downside and this really should help investors. The fund is also high conviction with a small number of stocks so they can really understand the companies they hold and engage appropriately.

The source of information in this note has been provided by Morgan Stanley and is correct as of June 2023. These are notes from meeting the fund manager or representative and should not be seen as a recommendation to purchase any fund mentioned. Any reference to shares is not a recommendation to buy or sell. Should you wish to make a decision based on these notes we cannot take responsibility for this, and you should carry out your own research before making a decision. We would also recommend that you receive advice before following up on any decision.

LWM Consultants Ltd is authorised and regulated by the Financial Conduct Authority. FCA Number 728107. Registered in England & Wales under Company Number 07408315. Registered Office: The Garden Suite, 23 Westfield Park, Redland, Bristol, BS6 6LT